

# Responsive. Dependable. Flexible.

Southfield Mezzanine takes an old school approach to investing, focused on building lasting relationships with our partners

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Southfield Capital has been partnering with exceptional, growing companies since its origins as a private equity firm in 2002. In 2013, Southfield launched its dedicated mezzanine strategy, raising its inaugural fund structured as a Small Business Investment Company ("SBIC") providing both debt and equity co-investments across the lower middle market. Currently investing out of Fund III, Southfield Mezzanine aims to continue its strong history of partnering with experienced management teams and private equity sponsors across a variety of industry verticals.

### **How We Invest**

Southfield Mezzanine targets US-based businesses, tailoring flexible capital solutions to support acquisition and growth financings, as well as recapitalizations.

## **EBITDA Criteria**

\$3<sub>MM</sub>

Minimum

# **Investment Size**

\$5 - 25MM per platform

Can go larger with co-investment

Industry Agnostic
Unitranche and Subordinated Debt
Preferred and Common Equity Co-Investments
Sponsored and Non-Sponsored Transactions



# **Representative Investments**

Unitranche Debt & Common Equity



Project Management & Project Controls

Subordinated Debt & Preferred Equity



Manufacturer of Class III medical devices

Unitranche Debt & Common Equity



Temporary nurse & allied health staffing

Unitranche Debt & Common Equity



Environmental & engineering contractor

Subordinated Debt & Common Equity



Franchisor of quick service sandwich shops

Subordinated Debt & Common Equity



DTC sleep technology products

**Subordinated Debt** 



Physical rehabilitation clinics

Subordinated Debt & Warrants

# INNOVATIVE

Manufacturer of flexible packaging for nutritional supplements

Subordinated Debt & Preferred Equity

#### PIERCE WASHINGTON

Software systems integration partner

Unitranche Debt & Common Equity



Commercial & multi-family elevator services

Subordinated Debt & Preferred Equity



Healthcare-focused digital marketing services

Subordinated Debt & Common Equity



Computer repair services & inventory management

Unitranche Debt & Common Equity



Network of optometry practices

Subordinated Debt & Preferred Equity



Franchisor of quick service acai bowl stores

Unitranche Debt & Common Equity



Environmental consulting & engineering

Subordinated Debt & Common Equity



Warehousing & transportation

Unitranche Debt & Common Equity



Roadway infrastructure safety services

Subordinated Debt & Common Equity



Property appraisal management

Subordinated Debt & Preferred Equity



Commercial equipment rental stores

Subordinated Debt & Common Equity



Non-destructive testing services

